



# 3PL Solutions

## Softeon 3PL Solutions

- Comprehensive Suite of Solutions
- Advanced, 3PL Friendly WMS
- Industry's Best Billing System
- DOM/Traditional Order Management
- Configuration Wizard

### Benefits

- One System Meets Most Needs
- Operating and Competitive Flexibility
- Increased Revenue to Capturing All Services
- Rapid Client On-Boarding
- System Self-Sufficiency

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*"With the launch of this IT service, a WMS implementation has less time-to-market than the procurement of a scanner. For small to mid-size businesses with basic requirements, we are now able to configure the WMS in days to match our customer's requirements. Additionally, we have agreed on an attractive commercial offer for this on-demand service to achieve the best possible value for our customers."*

Michael Brandes, SVP Logistics Engineering,  
Corporate Contract Logistics/SCM  
DB Schenker Logistics

## Innovative Supply Chain Solutions for 3PL

Softeon is the leader in supply chain execution systems, including WMS, for the global 3PL sector.

No one else provides the breadth of solutions, specific functionality required by 3PLs, multiple levels of flexibility to meet the requirements of current clients and new business opportunities, and the ease of deployment than Softeon delivers for 3PLs.

It's why 3PL leaders such as UPS Supply Chain Solutions, CEVA Logistics, Sony DADC, and many more power their operations with Softeon solutions.

- Achieve the highest levels of system flexibility now and over time
- Benefit from partnering with a company with a deep understanding of 3PL needs
- Increase revenue through the industry's most powerful billing system
- Extend your reach with extended WMS capabilities such as DOM, Labor/Resource Management, Slotting, Assembly and Kitting, and more
- Build capabilities to become self-sufficient with Softeon solutions

## Softeon Solutions Deliver Industry-Specific Functionality

Softeon provides advanced and innovative functionality that is driving success in Fortune 50 companies to mid-sized logistics services providers. Our deep experience in the 3PL sector has led development of a number of features that meet the unique needs of third-party logistics companies.

### Examples include:

- Advanced WMS that supports virtually all vertical sectors with a single solution, with a proven ability to scale from the largest, most complex operations to much smaller facilities and operational scope. The "rules engine" foundation of the WMS maximizes configurability and flexibility.
- The WMS allows for deep configurability at the individual client level, with multiple levels of configuration (global, site, client), supporting multiple individual rule sets and workflows by customer within a single facility.
- The industry's best 3PL billing system, with highly granular, configurable capabilities to capture all billable activities and work and support a broad array of contract terms. It usually takes our 3PL prospects just a few minutes of looking at our billing system to recognize its uniqueness in the market and opportunity to leverage these advanced capabilities with their own clients.

## Extended Benefits

Extended features enable logistics service providers to offer a complete end-to-end solution to their customers

### Slotting + Optimization

Identify optimal product placement to minimize picking and putaway travel distances, reduce replenishments, balance workload across zones, and optimize warehouse productivity.

### Reverse Logistics

Configure your functionality and workflow to manage any reverse logistics process.

### Yard Management

Provide visibility and management of trailers, containers and every yard-related function.

### Resource Management

Increase productivity by planning labor resource requirements based on actual work

### Transportation Management

Maximize inbound/outbound transportation processes through optimized planning, high-performance execution and real-time visibility.

## Partners for Success



## Warehouse Management System

Softeon's advanced WMS supports a wide range of different vertical industries, with many innovative features, including configurable pick routes, robust inventory allocation capabilities, wave-based or waveless picking, real-time graphical displays of DC inventory and activity, algorithmic 3D cartonization, and much more to meet the most demanding or unusual client processing requirements.

Include unique capabilities to define processing requirements at a client-specific level within a given operations.

The WMS includes Softeon's Order Fulfillment System (OFS) that takes direct control of picking subsystems such as smart carts, Voice, pick-to-light, put walls, mobile robots and more to reduce hardware costs as much as 70% and optimize the full slotting, picking and replenishment cycle, delivering double digit productivity gains. Perfect for any 3PL doing significant piece picking operations, especially for ecommerce. OFS is also available as a standalone solution.

## DOM/Order Management

Softeon offers both Distributed Order Management and traditional Order Management solutions that can be deployed separately or combined for Enterprise Order Management.

DOM provides inventory visibility across the network, optimal order sourcing logic, inventory balancing across the network and more. OMS manages multi-channel order demand, pricing, promotions and allocation rules to optimally meet customer order fulfillment SLAs. Provides flexible integration of orders from multiple sources and channels, including direct ecommerce platform integration.

## Assembly + Kitting

Softeon AMS supports simple to complex value-added services, with sophisticated bill of materials and work order management capabilities. System can support multi-level BOMs in defining the items to be assembled or kitted and can also automatically generate purchase orders for raw materials. The advanced material requirement planning tool helps to analyze the requirements of finished goods. Extensive planning features includes product costing, work order management and actual versus plan analysis. De-kitting also supported.

Other Softeon modules of interest to 3PLs include: Slotting Optimization, Yard Management, Parcel Management, Transportation Management, and Vendor Managed Inventory.

## Billing Management

Softeon's costing and billing module is a superior solution due to the granularity of activity-based costing and the flexibility of the rules that can be configured. The billing engine is built to offer a variety of costing models that address even the most creative sales contracts. The solution supports comprehensive billing of logistic operations across inbound transportation, receiving, warehouse operations, distribution, outbound transportation and other activities. It offers a powerful and flexible approach to billing attributes and configuration of billing rules.